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MESSAGE

FROM THE DIRECTOR

This was a pivotal year for GreenHub after two years of building partnerships, organizational image and conceptualizing projects. This year we emphasized organizational management and strengthening commitments to our mission. With support from the Critical Ecosystem Partnership Fund (CEPF) / International Union for the Conservation of Nature (IUCN) and the Partner Capacity Development (PCD) program of USAID, GreenHub developed its Strategy and Fundraising Plan for 2018-2020, Vision to 2030, and Organizational Manual.

In our **Waste Management** program we greatly expanded our efforts. With USAID support for 'Model Cities' waste management, we partnered in recycling actions with the Development Innovation Group. The Global Coca-Cola Foundation supported us to build a national action network to reduce plastic waste. With four other Vietnamese organizations, and support from the US NGO - Pacific Environment, we worked to reduce waste in six coastal areas from north to south of Vietnam. In Ha Long Bay we joined IUCN to advance the Ha Long - Cat Ba Alliance to develop a marine waste database, the annual Coastal Clean-up, and advocate environmental policy. Our partnership with the Australian Commonwealth Scientific and Industrial Research Organization (CSIRO) in global land-based marine litter analysis, focused in Vietnam on documenting waste patterns in 5 provinces: Bac Ninh, Quang Ninh, Hai Phong, Thai Binh, and Nam Dinh.

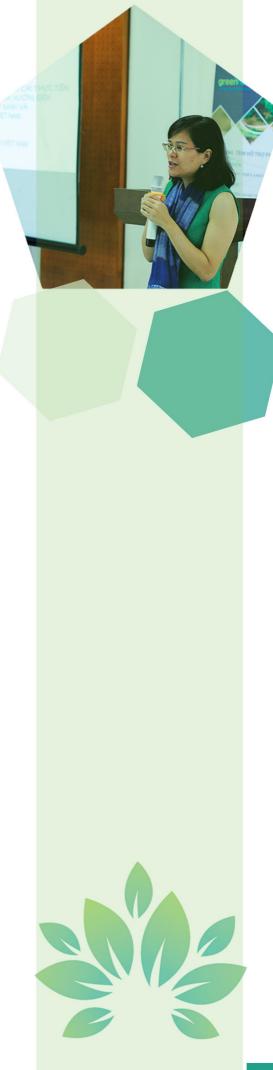
In our **Energy Efficiency** program, we worked with the Vietnamese NGO 'Live and Learn' to reduce pollution from traditional beehive cook stoves and re-cycle them for local beautification.

In our Sustainable Agriculture program, in the end of 2018, Oxfam selected GreenHub to partner in 'Quality Monitoring and Product Traceability for Vegetable and Fruit Value Chains' of the Enterprise for Development (EFD) initiative where we will work with farming enterprises to strengthen their product quality management. Further, the Poverty Reduction Coordination Office (PRCO) collaborated with UNDP and GreenHub organized evaluations on the changes of the local Groups which involved in community-owned economic development last two years.

In our **Nature Conservation** program, we develop local GreenHub Conservation Strategy in one key biodiversity area (KBA) Cat Ba in VietNam. We assist in constructing the local conservation plan with active participation from local community.

This year greatly deepened our work program in many areas, with new partners and stakeholders, but much more has to be done. GreenHub is determined in 2019 to strengthen our professional and technical capacity, and expand concrete actions towards sustainable development. We will focus our partnerships towards greater and more effective impact, work more closely with and increase accountability to our stakeholder communities, youth, partners and supporters. Please join us!

Ms Tran Thi Hoa Director



1. ABOUT US

1.1 WHO ARE WE?

GreenHub is a Vietnamese science and technology not-for-profit organization under the Vietnam Union of Science and Technology Associations (VUSTA), which enables sustainable communities.

- We develop effective and evidence-based practices to promote sustainable community livelihoods, eco-friendly development and inspire the creation of resilient communities.
- We offer technical expertise and consulting services to partners and community members to assist them with community development and capacity building and to ensure our impact can be sustained by our partner communities.
- We cultivate partnerships and connect community members to resources that improve their lives and environments.
- We share our experiences and insights to advocate policies that advance Vietnam's green growth and development.

1.2 VISION, MISSION AND CORE VALUES

Vision

A strong, inclusive and green development for a resilient Vietnam

Mission

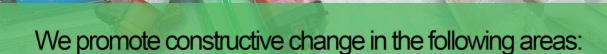
To develop and implement effective, evidence-based practices that promote green production, sustainable lifestyles, and climate change responses towards resilient communities, energy efficiency, and natural resource conservation

Core values

Integrity; Respect; Transparency; Collaboration

1.3 IMPACTAREAS

GreenHub focuses on the areas of waste management, sustainable agriculture, natural resources conservation and energy efficiency in Vietnam. GreenHub organizes communication activities and contributes to policy advocacy for green growth and development in Vietnam.





Waste Management



Energy Efficiency



Sustainable Agriculture



Nature Conservation



WASTE MANAGEMENT

Vietnam is listed as among the top 5 contributors of unmanaged plastic waste into the ocean (Jambeck et al. 2015). Of the waste generated in Vietnam, only 10% is retrieved for recycling or reusing, including items such as paper, metal, glass, rubber, and various plastics. Plastic marine waste causes US\$ 40 billion worth of damage annually to the world economy. It especially affects communities, fisheries, producers, and marine transportation and tourism, in terms of health, economic, and environmental impacts.

GreenHub's waste management efforts are centered on raising consumer awareness and influencing behavioral change to refuse, reduce, reuse, and recycle, rot - compost (5R's) waste

marine debris monitoring and coastal clean-up campaigns, including volunteer activities to engage the community.











ENERGY EFFICIENCY

There have been continuous efforts to improve energy efficiency practices in both the supply and demand side of agricultural production. However, the uptake of energy efficiency technology is slow. The use of more efficient and renewable energy is crucial for a healthier. transition to a more sustainable and low emissions development which would contributes to economic prosperity and poverty reduction in Vietnam.

GreenHub's work focused is on developing renewable energy projects that especially use agricultural waste products such as sawdust and rice husks, as energy sources. The creation of briquettes as a replacement for coal or raw forest products aims to make better use of the available natural to reduce resources and the greenhouse gas emissions that derive from agricultural production.



SUSTAINABLE AGRICULTURE

Vietnam has made significant progress in its agricultural sector over the last 25 years. This growth has helped Vietnam to emerge as a leading global exporter of agro-food commodities and to put Vietnam among the top five exporters of aquatic products, rice, coffee, tea, cashews, black pepper, rubber, and cassava. However, due to the high consumption of natural resources and high costs of production, waste generation and improper waste disposal has increased, leading to significant environmental pollution. supports sustainable agricultural GreenHub production and livelihoods by promoting evidence-based conservation practices, increasing value through business development training and support, and connecting farmers to cooperatives and national technical expertise.



NATURE CONSERVATION

Vietnam continues its rapid development with a consistently high rate of annual GDP growth. This has created great economic and social benefits, yet, comes with significant environmental challenges, including deforestation, depletion of natural resources, and water, soil and air pollution in urban and rural areas.

GreenHub acknowledges the need to harmonize industrial and agricultural development and conservation in order to create sustainable livelihoods, restore and conserve our national biodiversity and environment and the related ecosystem services for present and future generations.

1.4 OUR TEAM

GreenHub's staff are highly experienced young professionals with on average more than 10 years working communications, climate change, sustainable energy, environment, and natural resources. Our team has worked in national and international projects with governments, universities, and investors in Vietnam, Southeast Asia and internationally. We are active trainers and facilitators in communication events. environmental management, community development, and climate change responses. develop successful campaigns We in waste environmental clean-ups using innovative and effective communications.

GreenHub's Board of Advisors has on average more than 30 years of experience in the field of environmental and natural resources management, economics, planning, climate change, knowledge management and communication, and as leaders in government, NGOs, and academic institutions. They support GreenHub in developing strategies, partnerships, monitoring, and promotion.

With special emphasis on youth, GreenHub also hosts interns and volunteers to support our work and at the same time, we offer them the opportunity to develop their skills. This diversity makes GreenHub a stimulating, progressive and productive organization.

CO-FOUNDERS



Ms. Tran Thi Hoa

Co-Founder, Director



Ms. Nguyen Thi Thanh Van Co-founder, Deputy Director



Ms. Nguyen Thi Thu Trang
Co-founder, Deputy Director



Assoc.Prof. Truong Manh Tien Co-founder, Advisor

OUR ADVISORS



Assoc.Prof. Nguyen Chu Hoi Senior Lecturer of the Faculty of Environmental Science University of Natural Science Vietnam National University



Mr. Boris Fabres
Technical advisor and consultant
Master of Science in Population Dynamics
Ecology in Florida State University

Prof. Nguyen Thi Ha
Head of Environmental Technology Department
Faculty of Environmental Science
University of Natural Science, Vietnam National University



Prof. Nguyen Kim Thai Senior Lecturer in National University of Civil Engineering



Dr. Vu Thi Minh Luan
Dean of Faculty of Business Administration
Academy of Policy and Development



Ms. Vo Hoang Nga
Policy Advisor for international organizations



Mr. Vu Xuan Anh Art Director of KLEE Vietnam

OUR STAFF

ANNUAL REPORT | 2018



Nguyen Thu Ha **Program Officer**



Nguyen Thi Minh Program Officer



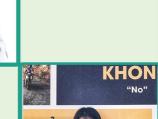
Dinh Thi Hang Field Officer



Trinh Ngoc Anh Program Officer



Ha Ngan Ha Program Officer



Nguyen Ngoc Son



Nguyen Bao Han **Program Assistant**

VOLUNTEERS



Do Thi Ngoc Vietnam



Guillaume Piaton France



Théo Bounin **France**



Sanja Javneska Macedonia



Nguyen Thai An
Academy of Policy and Development - Vietnam

2. HIGHLIGHTS AND ACHIEVEMENTS

IMPACT

- 329 Volunteers participated in GreenHub's activities
- 50,000 people reached through GreenHub's public awareness
- 20 newspapers shared about GreenHub's work
- 2000 new followers of GreenHub's Facebook page
- 18 events organized by GreenHub to publicize "Green Living" and reduce waste impacts
- 600 households implemented solutions in waste reduction



b. Project Area and Donors



CLEAN AIR GREEN CITY

Agency: USAID

Domain: Environment & Health

Location : Hanoi Duration : 2017-20



QUANTIFYING FLOW OF PLASTIC & OTHER DEBRIS FROM LAND BASED SOURCES INTO THE OCEAN

Agency: CSIRO

Domain: Waste Management

Location : Hai Phong Duration : 2017-19



"PLASTIC ACTION NETWORK"

Agency: Coca-Cola Foundation Domain: Waste Management Location: Ha Long Bay - Quang Ninh,

Duration: 2018 - 2021



GreenBays

Agency : USAID

Domain : Waste Management Location : Ha Long Bay, Cat Ba Duration : 2018-2020

DEVELOPING & IMPLEMENTING GREENHUB ORG STRATEGIES & CONSERVATION PLANS

Agency: Critical Ecosystem

Partnership Fund

Domain: Biodiversity & Conservation Location: Cat Ba National Park

Duration: 2017-2018



ENTERPRISES FOR DEVELOPMENT

Agency: Oxfam

Domain: SMEs in fruits and

vegetable

Location: Vietnam Duration: 2018 - 2021







a, Global Plastic Pollution Surveys in Vietnam

CSIRO is undertaking the world's largest participatory marine pollution survey to assess and reduce the amount of litter entering the oceans. This includes some of the world's top 20 polluters, not only China, Bangladesh, Indonesia, Vietnam, and the United States, but also Australia, South Korea, and Taiwan, etc.

In Vietnam, CSIRO partnered with GreenHub to conduct field surveys and capacity building for research and monitoring marine debris.

The volunteers, along with CSIRO scientists and GreenHub staff conducted field surveys in 80 sites in land, river and coastal areas in 3 provinces and cities in Hai Phong, Quang Ninh and Thai Binh provinces; as well as 3 marine research cruises near Cat Ba and Hai Phong using fishing boats and trawl nets. Data and samples were sent to CSIRO scientists in Australia to analyze.

In response to the urban waste challenge, GreenHub has initiated a range of measures to minimise waste production and facilitate better waste management. This has included environmental education, training and the introduction of new measures. Over the past year, GreenHub has particularly focused on polystyrene plastic waste.

In 2018, GreenHub trained 175 households to sort waste and organic waste for recycling and composting.

193 people participated in awareness raising actions on environmental protection.

This included demonstrating 11 models of organic waste composting were demonstrated in Ha Tu

Ward, Ha Long City.

GreenHub conducted waste audits to assess the waste volume and composition of the following locations:

58 households,

3 hotels,

3 restaurants,

5 tourist boats,

1 yacht.

These data provide inputs for research and recommendations

for future community waste management action.



GreenHub actively participated and made presentations at 6 networking events to strengthen connections with socio-political organizations, businesses and NGOs. This was a valuable opportunity to exchange experience and document the 'llessons learnt regarding' the treatment of organic waste, and plastic recycling into high quality materials etc., contributing to inspiring and catalyzing "Model Cities". Ultimately, the goal of this work is to inspire and create Model Cities that embrace world-class approaches to waste management. GreenHub's efforts received positive local community and government support. In 2019, with partners we will research, propose and test environmentally-friendly floating material alternatives for use in local coastal aquaculture. We will also test communication approaches to replicate waste-sorting and composting models to minimize waste entry into the environment, towards building a "Zero Waste City" model.

c, Launching the National "Plastic Action Network" (PAN) - Pioneering Ha Long Bay

As part of the Plastic Action Network (PAN) project, we have conducted stakeholder mapping at a national level. Key findings from the mapping demonstrated that there are a broad range of stakeholders involved in marine plastic waste management. This includes government bodies, research institutions, civic organisations and the private sector, many of which are operating across multiple levels (international, national and local).

However, there lacks an appropriate mechanism for sharing information, research, data, actions and best practice. It would be beneficial to develop a collaborative platform so that innovative solutions, grounded in robust science, can be shared amongst individuals, businesses, the government and civil society organisations.

The PAN Network operates both nationally and provincially. At a national level, an advocacy working group has been set up comprising of 26 agencies and individuals. This includes INGOs, VNGOs, UN Habitat and policy advocacy experts from Hanoi. Together they discuss the development of Vietnam's urban and plastic waste management policies. At a provincial level, working groups have been set up that include the Department of Natural Resources and Environment (DONRE), Ha Long City People's Committee and Women's Unions.



To engage youth, more than 20 youth groups in Hanoi and nearly 40 students in Ha Long contributed ideas and initiatives, not only to solve the challenge of solid waste, but also to reduce single-use plastic waste by aiming at their potential involvement in mitigation of plastic pollution in Vietnam.

In order to build community recycling, economic empowerment and encourage entrepreneurship, GreenHub recruits women to form groups of waste collectors in selected areas of Ha Long city. These are known as Collaborative Groups and together they develop effective community based solutions for solid waste and plastic waste initiatives.

GreenHub has revolutionised community recycling by introducing innovative technological solutions. These have included reuse everything (REII), improving and testing plastic collection machines, introducing new ribbon de-contouring machines, and creating a system for precious plastic machines.





Beehive stove use is considered as one of the major sources of air pollution in Hanoi city, especially for women who are mainly exposed to them. GreenHub partnered with Live and Learn and the Hanoi Environmental Protection Department to introduce safer and low-emission alternative stoves, as well as an awareness-raising campaign on the harmful impacts of beehive stoves, encouraging households and other users to change and use more environmentally friendly stoves.

The Vice Chairman of the People's Committee of Hoan Kiem district formally expressed his gratitude for supporting the elimination of beehive stoves. The result of GreenHub's activities was the replacement of 50% of the beehive stoves, and the training of 200 local authority officers about environmental issues, the benefits of beehive stove replacement, and waste pollution.

communications campaigns in 4 wards of Hoan Kiem district in Hanoi. and engaged organizations from government, NGOs. private companies, schools, and universities. We 2 organized beehive stove exchange festivals where 155 persons received new, more environmentally friendly stoves. was followed by volunteers. students. mostly kindergarten teachers and senior citizens who converted beehive stoves into flower pots to decorate gardens and playgrounds in public areas and schools. These actions gave GreenHub a wide media coverage: 32 articles and clips posted on mass media channels: newspapers, website, social media.

2.3 Sustainable Agriculture

a. Evaluation of Poverty Reduction Initiatives Contest 2016

In 2016, with support from the United Nations Development Organization Programme (UNDP) and the Poverty Reduction Coordination Office (PRCO), GreenHub piloted a new creative practice for wide mobilization of central and local organizations (governmental and non-governmental) working on poverty reduction challenges. The focus was to strengthen and replicate community-owned economic development models, particularly women in ethnic minority and extremely disadvantaged areas through a contest "Initiatives to promote sustainable poverty reduction through community-owned economic development".



The final contest round was in 2016, with participation of 10 ethnic minority groups from 9 provinces in Vietnam accompanied organizations, companies, and experts. According to the Report of Committee for **Ethnic** Minority Affairs. Ministry of Planning and Investment (2015)and AusAID-UN-DFID (2010).this achievement has been recognized in all of the 10 groups after 3 months of mentoring.



In 2018, PRCO collaborated with UNDP and GreenHub to organize evaluations on the changes of these 10 groups following on after 2 years of attending the Competition with replicated purpose in the next period.



The internal resource-based poverty reduction initiative of 2016 has helped groups to improve their prestige, develop a brand and a better communication dedicated to customers and partners. It is also a catalyst for promoting internal resources, connecting partners and external support.

Result of evaluation:

- 100% of groups made positive changes and developments
- 60% of groups have additional members
- 80% of groups still maintain and develop products as originally done, 20% have converted products to adapt to markets.
- 70% groups now have access to policy resources (supporting tools, machines, breeds)

b. Supporting Ethnic Minority women's groups to participate in the "One Commune One Product programme" (Bac Kan province)

Based on the effective practices established in Quang Ninh province in the "One Commune One Product (OCOP)" programme. The One Commune One Product program is a global initiative that focuses on developing one primary product or service in each locality. The People's Committee of Bac Kan province developed a 3-year program (2018-2020), funded by the National Programme on New Rural Development (NTP-NRD), the National Target Programmes for Sustainable Poverty Reduction (NTP-SPR) and local budget grants. The objective of the program is to promote local products, adding value to local economic development and so improving people's lives. With UNDP support, GreenHub teamed up with the Bac Kan Provincial Coordination Office in sustainable poverty reduction and new rural development. GreenHub worked with 13 ethnic minority women's groups on a baseline information collection, and training sessions to identify business products and develop business plans in order to attend OCOP financing. 15 indigenous products were prioritized in proposal: tea, bananas, aromatic pumpkins, apricots....

2.4 CORPORATE SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (CSER)

Community
Day with
KPMG and
the
Women's
Union

Ha Long city





Through this activity, participants are trained on the harmful effects of plastic waste which affect their lives and the environment. Creating an eco-brick takes time and patience. However, this effort is worthwhile as it was a transformative experience for participants. It provided them with though-provoking material about single use plastics and their detrimental environmental impact but also the solutions that are readily at hand to overcome this waste.

On October 23, GreenHub, with 40 KPMG staff and 40 members of Ha Trung Ward Women's Union of Ha Long City coordinated a "Community Day" to connect businesses and local people. The community-based activity created ecologica bricks ("Eco-bricks") for Ha Trung residents and contributed them for use in the community house of Ha Trung ward.







Pernod Ricard celebrated their 8th year of Responsib'All Day, internationally in 85 country branches, attracting 18,500 participating employees. In Vietnam, it was organized in Hanoi and Ho Chi Minh city. In Hanoi, GreenHub organized the event Responsib'All Day designing a program for Pernod Ricard employees to have both an interesting and environmental educative day. At Hanoi National University Development Center, *Pernod Ricard* staff planted trees in the center's garden, and GreenHub supported the participation of 35 Pernod Ricard staff in waste collection activities around Ba Vi National Park. GreenHub also applied interactive environmental training with participants, in the waste sorting, including the use of video clips to increase the environmental educational impact.

2.5 Organizational Development

During 2018, GreenHub updated its website, including references related to organization's operations, research materials on the "library" section of the organizational website; completed development materials as well enhanced cooperation between our stakeholders; and management guidance documentation through Critical Ecosystem partnership fund (CEPF) project.



GreenHub was selected to participate in the USAID/Vietnam-funded Organization Development Trail (ODT), The Partner Capacity Development Program (PCD) developed the seven-course ODT to strengthen the human and institutional capacity of VNGOs to bid for, receive, and manage donor funding. The program also included three leadership forums and mentoring support in the workplace.

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We saw our growth in leadership and management skills as the training courses helped us to reflect on what we have done, and how confident we are in developing our organization.

By Ms. Tran Thi Hoa – Director of GreenHub.

GreenHub's organizational strategy and fundraising plans are the clearest examples of CEPF and ODT's positive impact on the organization. GreenHub was encouraged to develop an organizational strategy and create a subsequent fundraising plan. GreenHub had created an organizational strategy for 2018-2020 with a vision to 2030, a fundraising plan for 2018-2020, and an organizational handbook. Once these materials were in place, a huge shift occurred. For the first time in its three years of operating, GreenHub generated funds larger than its annual operating costs.

2.6

NETWORKING

&



PARTNERSHIP

In 2018, GreenHub actively participated in a number of important initiatives at national and regional levels. We focused on organizational strengthening and learning, information access and expanding communication linkages, including building capacities of Vietnamese NGOs (VNGOs).



On October 12th, Ms. Tran Thi Hoa (GreenHub Director) and representatives of the business community, NGOs, international organizations and embassies formally joined the "Anti Plastic Waste Movement" nationally coordinated by MoNRE.

Agreement Signing with the Ministry of Natural Resources and Environment (MoNRE) launching the "Anti Plastic Waste" Movement

GreenHub signed a commitment letter to reduce plastic waste in Vietnam (focus on single-use plastic). GreenHub is honoured to actively contribute to this important policy initiative which aligns with our mission.

MEKONG - ROK BUSINESS FORUM (SEOUL, SOUTH KOREA). DECEMBER 13-14TH



Together with representatives of the Ministry of Foreign Affairs, and the Vietnam Chamber of Commerce and Industry (VCCI), GreenHub represented by Ms. Tran Thi Hoa – Director participated in a Trade Forum of South Korea and the Mekong region countries with the theme of promoting common prosperity through environmentally friendly initiatives. GreenHub used this forum to share our "Green Initiatives" and learn environmentally friendly initiatives from forum partners in South Korea.

BREAK FREE FROM PLASTIC GLOBAL MEETING – BFFP (BALI, INDONESIA). OCTOBER 24-26TH



With leaders of organizations from 5 continents, GreenHub was the only Vietnamese organization invited, and represented by Ms. Tran Thi Hoa – Director. The workshop actively contributed to building initiatives and tools to reduce plastic waste toward "Zero Waste" worldwide. This workshop supported the development of GreenHub initiatives and plans, as well as established new international cooperation linkages for GreenHub.



International Conference on Plastics in the Marine Environment (Singapore).

December 6th

In line with the 'International Year of the Reef 2018' and Singapore's 'Year for Climate Action', the conference addressed the challenge of plastic debris in the marine environment, with a special focus on microplastics and environmental issues facing Southeast Asia. GreenHub was represented by Ms. Nguyen Thi Thu Trang - Vice Director, who delivered an oral presentation on "Land-based strategies to address marine debris: Vietnam case study from coastal clean-ups". It emphasized use of standard protocols to monitor waste and citizen science to map concentrations ('hot-spots') of marine debris for action, providing a scientific basis for National Action Plans.

The 6th International Marine Debris Conference was co-hosted by the United Nations Environment Programme (UNEP) and the National Oceanic and Atmospheric Administration (NOAA). More than 500 international participants including representatives from GreenHub, MCD and **CECR** from Vietnam participated. GreenHub was represented by Ms Nguyen Thi Thu Trang - Vice Director who made presentation on "Coastal Clean Ups in Vietnam – Looking Backwards and Facing Forward" reviewing experiences in coastal clean ups and future priorities.



6th International Marine Debris
Conference – 6IMDC
(San Diego, USA).
March 11-16th



6th Global Environment Facility (GEF)
Assembly (Da Nang, Vietnam).
June 26th



The 6th GEF Assembly included a side event on Marine Plastic Debris Management organized by the Vietnam Ministry of Natural Resources and Environment (MoNRE), and led by Mr. Tran Hong Ha, Minister of MONRE with Ms. Naoko Ishii, GEF President and CEO. It discussed the main challenges, international cooperation and especially the needs of priority countries as Vietnam. GreenHub was represented by Ms. Nguyen Thi Thu Trang - Vice Director. The Vietnamese government shared its project initiatives, including a GEF proposal. The event highlighted the urgency of taking action on marine plastic and litter management in Vietnam.



Workshop on Marine Litter Management and NOWPAP (Busan,South Korea). June 4-5th



The workshop provided a great opportunity to participate as an NGO in an international marine litter workshop. Participants represented the Northwest Pacific Region Acton Plan program (NOWPAP), the Asia Pacific Civil Forum on Marine Litter (APML), governments, research institutes, and NGOs. GreenHub represented by Ms. Nguyen Thi Thu Trang – Vice Director delivered Vietnam's presentation on local actions to address marine litter (public awareness, monitoring, data, and citizen science), especially highlighting practical lessons learned.

Zero Waste Academy Training (Dumaguete and Manila City, The Philippines) July 18 to 29 and November 27 to December 6, 2018

GreenHub participated in the Zero Waste Academy's theoretical and practical training program focusing on developing "Zero Waste" lifestyles. It included partnership training, implementing Waste and Brand Audits (WABA), managing specific waste e.g. medical and organic and planning implementing household standards, and local material recycling facilities. **Participating** GreenHub staff Mr Nguyen Ngoc Son and Ms Dinh Thi Hang contributed to developing a localized version of the Zero Waste Academy for Vietnam to be held in 2019.



Training Workshop & Study Tour Volunteering Programs (Ocadanica, Slovakia) Sept 3-10th

With partners from France, Czech Republic, Macedonia, Cambodia and Thailand, GreenHub represented by Ms. Nguyen Thi Thu Trang – Deputy Director contributed to solutions related to hosting European Union (EU) volunteers, how to mobilize and improve volunteer effectiveness, and develop new approaches. The workshop agreed that the experience should benefit both the volunteer and the Asian country. Participants agreed to launch a project - "EUROASIA", to connect EU volunteer programs with an online platform to support effective volunteering in Asian countries.



FINANCE REPORT

Centre for Supporting Green Development Balance Sheet As of December 31, 2018

	2018 (VND)	2017 (VND)
ASSETS		
Cash	3,602,212,690	614,078,592
Receivables	20,643,800	308,032,704
Other Current		
Assets	316,671,037	5,845,440
TOTAL ASSETS	3,939,527,527	927,956,736
LIABILITIES		
Payables	307,326,550	381,023,175
Fund Balance	3,632,200,977	546,933,561
TOTAL		
LIABILITIES	3,939,527,527	927,956,736

Centre for Supporting Green Development Profit & Loss January through December 2018

	2018 (VND)	2017 (VND)
Income		
Project Funding	6,219,563,305	-
Consulting Services	436,627,986	938,563,458
Other Income	291,793,142	156,318,733
Total Income	6,947,984,433	1,094,882,191
Expense		
Direct cost Expense	3,292,923,643	918,350,946
Indirect overhead cost	569,793,375	63,259,180
Total Expense	3,862,717,018	981,610,126
Fund Balance	3,085,267,415	113,272,065

[&]quot;The accompanying financial statements give a true and fair view, in all material respects, of the financial position of GreenHub as at 31 December 2018 and the results of its operations for the year then ended in accordance with accounting policies of Notes to the Financial Statements on the preparation and presentation of the financial statements."

- UHY Auditing and consulting Co Ltd

3. ACKNOWLEDGEMENTS

We thank our staff, advisors, supporters, contributors, donors, and volunteers for their valuable contributions to our significant development over this year. A special valued gratitude to the local communities where we work, they are always our special inspiration motivators and drive our work.

We would like to express our deep gratitude to Associate Prof. Nguyen Chu Hoi, Associate Prof. Truong Manh Tien and Boris Fabres, for their thorough analysis and guidance for our Organizational Strategy, Vision to 2030 and 2018-2020 Operational Plan, as well as important documentation.

We also thank Dr. Vu Thi Minh Luan, Ms. Vo Hoang Nga and Mr. Xuan Anh for their willingness to become GreenHub advisors, always working closely with GreenHub, providing information, and sharing opportunities for partnerships and resources. We thank Professor Nguyen Kim Thai and Associate Professor Nguyen Thi Ha, for their technical support.

Thanks also go IUCN Vietnam - Ms. Bui Thi Thu Hien, Ms. Nguyen Bich Hien, Ms. Nguyen Thuy Anh, Ms. Le Thi Thanh Thuy; Mr. Nguyen Duc Tu and Mr. Alessandro Badalotti from IUCN for their support in engaging stakeholders to support sustainable ecosystems; and in organizational development.

We express our appreciation to Ms. Le Hoa and Ms. Nguyen Thi Thu Ha from Oxfam (Vietnam) for encouragement in GreenHub becoming a formal partner of Oxfam and co-implementor of the Enterprise for Development (EFD) project. We would like to thank the CSIRO team for guiding scientific methods and teaming up with us in surveying marine waste in Vietnam, contributing to building GreenHub's science-based capacities. We wish to give great thanks to GreenHub's interns and volunteers who have all made important contributions: Mr. Nguyen Thai An, Mr. Guillaume Piaton, Mr. Théo Bounin, Ms. Sanja Javneska. We also thank the 3M volunteer group (Mr. Anoop Hemachandra, Ms. Sheng Lee and Ms. Jana Nieto Karam). They genuinely care and support GreenHub.

GreenHub thanks Ms. Vu Thanh Truc (Coca-Cola) for guidance on the foundation's experience and goals to implement initiatives to reduce plastic waste in Vietnam. GreenHub thanks Mr. Le Van Khuong and the Northern Vietnam Small and Medium Enterprise Support Center (under the Department of Enterprise Development, Ministry of Planning and Investment) who facilitated our becoming an official member of the "Incubator Program", as well as widening our networking.

We would like to express our appreciation to Ms. Pham Hoang Ngan, Mr. Nguyen Duc Vinh, Mr. Nguyen Ngoc Anh, Mr. Tran Tien Tung, Mr. Tran Huy Dong, Mr. Nguyen Chien Thang, Ms. Nguyen Van Nguyet, , Ms. Nguyen Ngoc Han, Mr. Vu Hoa, Ms. Ngo Minh Trang, Ms. Mai Huong, Mr. Le Dai Thang, Ms. Tang Duyen Hong, Mr. Luca Penasa, Ms. Nicole Porley, Mr. Miko Alino, Ms. Tran Hoai Le, Mr. Dinh Xuan Lap, Ms. Vu Minh Hai, Mr. Pham Minh Luan, Mr. Nguyen Huu Tho, Mr. Robert Letchford, Mr. Hoang Van, Ms. Hoang Nghe Ha, Ms. Nguyen Thanh Huong, Ms. Nguyen Hoang Phuong, Ms. Nguyen Thi Hoai Linh, Ms. Nguyen Ngoc Ly, Ms. Dieu Linh, Mr. Do Duc Khoi, and all of GreenHub's friends for their immense support and willingness to cooperate all during the year.